

**NORTHERN UTILITIES, INC.**  
**NEW HAMPSHIRE DIVISION**  
**Calculation of the Projected Over or Under Collection of the**  
**2015 Summer Period Cost of Gas**  
**DG 15-090**  
**August 2015 Estimated**

|                                                                     |                |                |
|---------------------------------------------------------------------|----------------|----------------|
| Under/(Over) collection as of 05/01/15                              |                | \$ (629,860)   |
| Forecasted firm therm sales 08/01/2015 - 10/31/2015                 |                |                |
| Residential Heat & Non Heat                                         | 1,768,197      |                |
| HLF Classes                                                         | 816,385        |                |
| LLF Classes                                                         | 1,354,454      |                |
| Current recovery rate per therm                                     |                |                |
| Residential heat & non heat                                         | \$0.2678       |                |
| HLF classes                                                         | \$0.2052       |                |
| LLF classes                                                         | \$0.2737       |                |
| Total                                                               | \$ (1,011,760) |                |
| Forecasted recovered costs at current rates 08/01/2015 - 10/31/2015 |                | \$ (1,011,760) |
| Actual recovered costs 05/01/2015 - 7/31/2015                       |                | \$ (1,030,052) |
| Estimated total recovered costs 05/01/15 - 10/31/15                 |                | \$ (2,041,811) |
| Revised projected direct gas costs 05/01/15 - 10/31/15 [1]          |                | \$ 2,595,026   |
| Revised projected indirect gas costs 05/01/15 - 10/31/15 [2]        |                | \$ 109,706     |
| Projected under/(over) collection as of 10/31/15                    |                | \$ 33,061      |

|                                                              |              |
|--------------------------------------------------------------|--------------|
| Actual gas costs to date 05/01/2015 - 7/31/2015              | \$ 1,295,251 |
| Revised projected indirect gas costs 08/01/2015 - 10/31/2015 | \$ 62,360    |
| Revised projected direct gas costs 08/01/2015 - 10/31/2015   | \$ 1,677,982 |
| Estimated total adjusted gas costs 05/1/15 - 10/31/15        | \$ 3,035,593 |

|                                                       |       |
|-------------------------------------------------------|-------|
| Under/(over) collection as percent of total gas costs | 1.09% |
|-------------------------------------------------------|-------|

|                                                  |           |
|--------------------------------------------------|-----------|
| Projected under/(over) collection as of 10/31/15 | \$ 33,061 |
|--------------------------------------------------|-----------|

**NOTES**

[1] Revised as follows:

- Futures prices as of August 21, 2015

[2] Includes: Working Capital Allowance, Bad Debt Allowance, Production and Storage Capacity, Miscellaneous Overhead, and Interest

**Northern Utilities**  
**NEW HAMPSHIRE (Over) / Undercollection Analysis, Balances and Interest Calculation**

|                       |                                                         | Winter |              |          |        |         |        | Summer   |              |              |              |                      |                      |                      |                |
|-----------------------|---------------------------------------------------------|--------|--------------|----------|--------|---------|--------|----------|--------------|--------------|--------------|----------------------|----------------------|----------------------|----------------|
| Sales Revenues        |                                                         | Oct-14 | Nov-14       | Dec-14   | Jan-15 | Feb-15  | Mar-15 | Apr-15   | May-15       | Jun-15       | Jul-15       | (Forecast)<br>Aug-15 | (Forecast)<br>Sep-15 | (Forecast)<br>Oct-15 | Total          |
| 1                     | Volumes                                                 |        |              |          |        |         |        |          |              |              |              |                      |                      |                      |                |
| 2                     | Residential Heat & Non Heat                             |        |              |          |        |         |        |          |              |              |              | 426,637              | 467,066              | 874,495              | 1,768,197      |
| 3                     | Sales HLF Classes                                       |        |              |          |        |         |        |          |              |              |              | 196,980              | 215,647              | 403,758              | 816,385        |
| 4                     | Sales LLF Classes                                       |        |              |          |        |         |        |          |              |              |              | 326,808              | 357,776              | 669,870              | 1,354,454      |
| 5                     | Total                                                   |        |              |          |        |         |        |          |              |              |              | 950,425              | 1,040,489            | 1,948,123            | 3,939,037      |
| 6                     | Rates                                                   |        |              |          |        |         |        |          |              |              |              |                      |                      |                      |                |
| 7                     | Residential Heat & Non Heat CGA                         |        |              |          |        |         |        |          |              |              |              | \$0.2678             | \$0.2678             | \$0.2678             |                |
| 8                     | Sales HLF Classes CGA                                   |        |              |          |        |         |        |          |              |              |              | \$0.2052             | \$0.2052             | \$0.2052             |                |
| 9                     | Sales LLF Classes CGA                                   |        |              |          |        |         |        |          |              |              |              | \$0.2737             | \$0.2737             | \$0.2737             |                |
| 10                    | Revenues                                                |        |              |          |        |         |        |          |              |              |              |                      |                      |                      |                |
| 11                    | Residential Heat & Non Heat                             |        |              |          |        |         |        |          |              |              |              | \$ (114,253)         | \$ (125,080)         | \$ (234,190)         | \$ (473,523)   |
| 12                    | Sales HLF Classes                                       |        |              |          |        |         |        |          |              |              |              | \$ (40,420)          | \$ (44,251)          | \$ (82,851)          | \$ (167,522)   |
| 13                    | Sales LLF Classes                                       |        |              |          |        |         |        |          |              |              |              | \$ (89,447)          | \$ (97,923)          | \$ (183,343)         | \$ (370,714)   |
| 14                    | Total Sales                                             |        | \$ (173,548) | \$ 3,718 | \$ 281 | \$ (53) | \$ 244 | \$ (117) | \$ (586,504) | \$ (259,107) | \$ (184,440) | \$ (244,121)         | \$ (267,254)         | \$ (500,384)         | \$ (2,041,811) |
| 15                    |                                                         |        |              |          |        |         |        |          |              |              |              |                      |                      |                      |                |
| 16                    |                                                         |        |              |          |        |         |        |          |              |              |              |                      |                      |                      |                |
|                       |                                                         | Winter |              |          |        |         |        | Summer   |              |              |              |                      |                      |                      |                |
| Gas Costs and Credits |                                                         | Oct-14 | Nov-14       | Dec-14   | Jan-15 | Feb-15  | Mar-15 | Apr-15   | May-15       | Jun-15       | Jul-15       | (Forecast)<br>Aug-15 | (Forecast)<br>Sep-15 | (Forecast)<br>Oct-15 | Total          |
| 18                    | Net Demand Costs (Net of Injection Fees & Cap. Assign.) |        |              |          |        |         |        |          |              |              |              |                      |                      |                      |                |
| 19                    | Pipeline                                                |        |              |          |        |         |        |          |              |              |              |                      |                      |                      |                |
| 20                    | Storage                                                 |        |              |          |        |         |        |          |              |              |              |                      |                      |                      |                |
| 21                    | Peaking                                                 |        |              |          |        |         |        |          |              |              |              |                      |                      |                      |                |
| 22                    |                                                         |        |              |          |        |         |        |          |              |              |              |                      |                      |                      |                |
| 23                    | Total Demand Costs                                      |        | \$ -         | \$ -     | \$ -   | \$ -    | \$ -   | \$ -     | \$ 123,333   | \$ 123,333   | \$ 123,333   | \$ 123,333           | \$ 123,333           | \$ 123,333           | \$ 739,996     |
| 24                    | NUI Commodity Costs                                     |        |              |          |        |         |        |          |              |              |              |                      |                      |                      |                |
| 25                    | NUI Total Pipeline Volumes                              |        |              |          |        |         |        |          |              |              |              | 239,984              | 267,775              | 479,951              | 987,710        |
| 26                    | Pipeline Costs Modeled in Sendout™                      |        |              |          |        |         |        |          |              |              |              | \$ 606,831           | \$ 611,131           | \$ 1,297,306         | \$ 2,515,268   |
| 27                    | NYMEX Price Used for Forecast                           |        |              |          |        |         |        |          |              |              |              | \$ 2.9470            | \$ 2.9360            | \$ 2.9640            |                |
| 28                    | NYMEX Price Used for Update                             |        |              |          |        |         |        |          |              |              |              | \$ 2.8860            | \$ 2.7550            | \$ 2.7850            |                |
| 29                    | Increase/(Decrease) NYMEX Price                         |        |              |          |        |         |        |          |              |              |              | \$ (0.0610)          | \$ (0.1810)          | \$ (0.1790)          |                |
| 30                    | Increase/(Decrease) in Pipeline Costs                   |        |              |          |        |         |        |          |              |              |              | \$ (14,639)          | \$ (48,467)          | \$ (85,911)          |                |
| 31                    | Updated Pipeline Costs                                  |        |              |          |        |         |        |          |              |              |              | \$ 592,192           | \$ 562,664           | \$ 1,211,395         |                |
| 32                    | Interruptible Volumes - NH                              |        |              |          |        |         |        |          |              |              |              | 0                    | 0                    | 0                    |                |
| 33                    | Average Supply Cost (\$/MMBtu)                          |        |              |          |        |         |        |          |              |              |              | \$ 2.47              | \$ 2.10              | \$ 2.52              |                |
| 34                    | Interruptible Cost - NH                                 |        |              |          |        |         |        |          |              |              |              | \$ -                 | \$ -                 | \$ -                 |                |
| 35                    | Total Updated Pipeline Costs                            |        |              |          |        |         |        |          |              |              |              | \$ 592,192           | \$ 562,664           | \$ 1,211,395         |                |
| 36                    | New Hampshire Allocated Percentage                      |        |              |          |        |         |        |          |              |              |              | 39.49%               | 38.80%               | 40.67%               |                |
| 37                    | NH Updated Pipeline Costs                               |        |              |          |        |         |        |          |              |              |              | \$ 233,879           | \$ 218,300           | \$ 492,634           | \$ 944,812     |
| 38                    | NYNMEX Options Contracts                                |        |              |          |        |         |        |          |              |              |              |                      |                      |                      |                |
| 39                    |                                                         |        |              |          |        |         |        |          |              | 0            | 0            | 0                    | 0                    | 0                    |                |
| 40                    | Number of Contracts                                     |        |              |          |        |         |        |          |              | \$ -         | \$ -         | \$ -                 | \$ -                 | \$ -                 |                |
| 41                    | Option Contract Price                                   |        |              |          |        |         |        |          |              | \$ -         | \$ -         | \$ -                 | \$ -                 | \$ -                 |                |
| 42                    | Hedging Expenses                                        |        |              |          |        |         |        |          |              | \$ -         | \$ -         | \$ -                 | \$ -                 | \$ -                 |                |
| 43                    | NYMEX Option Strike Price                               |        |              |          |        |         |        |          |              | \$ -         | \$ -         | \$ -                 | \$ -                 | \$ -                 |                |
| 44                    | NYMEX Price Used for Forecast                           |        |              |          |        |         |        |          |              | \$ -         | \$ -         | \$ -                 | \$ -                 | \$ -                 | \$ -           |
| 45                    | New Hampshire Allocated Percentage                      |        |              |          |        |         |        |          |              | \$ -         | \$ -         | \$ -                 | \$ -                 | \$ -                 | \$ -           |
| 46                    | NH Futures Hedging (Gain)/Loss                          |        |              |          |        |         |        |          |              | \$ -         | \$ -         | \$ -                 | \$ -                 | \$ -                 | \$ -           |
| 47                    | NH Commodity Costs                                      |        |              |          |        |         |        |          |              |              |              |                      |                      |                      |                |
| 48                    | Pipeline Excl Hedging                                   |        |              |          |        |         |        |          |              | \$ -         |              | \$ 233,879           | \$ 218,300           | \$ 492,634           | \$ 944,812     |
| 49                    | Hedging (Gain)/Loss Estimate                            |        |              |          |        |         |        |          |              | \$ -         |              | \$ -                 | \$ -                 | \$ -                 | \$ -           |
| 50                    | Storage                                                 |        |              |          |        |         |        |          |              | \$ -         |              | \$ -                 | \$ -                 | \$ -                 | \$ -           |
| 51                    | Peaking                                                 |        |              |          |        |         |        |          |              | \$ -         |              | \$ 11,096            | \$ 10,283            | \$ 10,932            | \$ 32,311      |
| 52                    | Total Commodity Costs                                   |        | \$ 10,170    |          |        |         |        |          | \$ 294,682   | \$ 375,696   | \$ 207,528   | \$ 244,975           | \$ 228,583           | \$ 503,566           | \$ 1,560,348   |

## Northern Utilities

### NEW HAMPSHIRE (Over) / Undercollection Analysis, Balances and Interest Calculation

[illegible]

Northern Utilities, Inc.  
Price Risk Management  
Profit and Loss Statement  
July 2015

Account # 53325

Current

|     |              |
|-----|--------------|
| ACB | \$26,878.90  |
| TE  | \$26,878.90  |
| LV  | \$127,927.90 |

| ACTIVITY - Purchase Cost and Profit and Loss |                   |       |           | Expense        | Profit and Loss                   |
|----------------------------------------------|-------------------|-------|-----------|----------------|-----------------------------------|
| Date                                         | Description       | State | Contracts | Option Premium | Strike Price Option Purchase Cost |
| 07/29/15                                     | Bot Feb17 Options | Both  | 46        | \$0.099        | \$45,540.00                       |
|                                              |                   |       |           |                | (\$45,540.00)                     |
|                                              | Net P&L           |       |           |                | (\$45,540.00)                     |

| TRANSACTION COSTS |                                |      |    | Subtotal | Total      |
|-------------------|--------------------------------|------|----|----------|------------|
|                   | Transaction Cost-Enter Options | Both | 46 | \$7.36   | (\$338.56) |
|                   | Transaction Cost-Exit Options  |      | 0  |          | \$0.00     |
|                   | Total New Transaction Costs    |      |    |          | (\$338.56) |

| OPEN CALL OPTION POSITIONS-Expense and Open Trade Equity |               |       |     |                             | Total                      |                 | Total                     |                              |
|----------------------------------------------------------|---------------|-------|-----|-----------------------------|----------------------------|-----------------|---------------------------|------------------------------|
|                                                          |               | State | QTY | Actual<br>Option<br>Premium | Option<br>Purchase<br>Cost | Strike<br>Price | 07/31/15<br>Futures Price | Current<br>Open Trade Equity |
| 04/28/14                                                 | Nov15 Options | Both  | 27  | 0.105                       | \$28,350.00                | \$5.700         | \$2.868                   | \$0.00                       |
| 05/28/14                                                 | Dec15 Options | Both  | 42  | 0.108                       | \$45,360.00                | \$6.000         | \$3.042                   | \$0.00                       |
| 06/26/14                                                 | Jan16 Options | Both  | 52  | 0.110                       | \$57,200.00                | \$6.500         | \$3.152                   | \$0.00                       |
| 07/29/14                                                 | Feb16 Options | Both  | 41  | 0.103                       | \$42,230.00                | \$6.250         | \$3.146                   | \$0.00                       |
| 08/27/14                                                 | Mar16 Options | Both  | 33  | 0.105                       | \$34,650.00                | \$6.500         | \$3.108                   | \$0.00                       |
| 04/28/15                                                 | Nov16 Options | Both  | 18  | 0.077                       | \$13,860.00                | \$4.800         | \$3.146                   | \$0.00                       |
| 05/27/15                                                 | Dec16 Options | Both  | 31  | 0.085                       | \$26,350.00                | \$5.250         | \$3.312                   | \$0.00                       |
| 06/26/15                                                 | Jan17 Options | Both  | 45  | 0.103                       | \$46,350.00                | \$6.000         | \$3.434                   | \$0.00                       |
| 07/29/15                                                 | Feb17 Options | Both  | 46  | 0.099                       | \$45,540.00                | \$6.250         | \$3.424                   | \$0.00                       |
| Total Expense, Open Trade Equity                         |               |       |     |                             | \$339,890.00               |                 |                           | \$0.00                       |

| OPEN CALL OPTION POSITIONS- Long Option Value |                         |       |     |                        | Total                |              |
|-----------------------------------------------|-------------------------|-------|-----|------------------------|----------------------|--------------|
|                                               |                         | State | QTY | Current Option Premium | Current Option Value | Strike Price |
| 04/28/14                                      | Nov15 Options           | Both  | 27  | 0.0002                 | \$54.00              | \$5.700      |
| 05/28/14                                      | Dec15 Options           | Both  | 42  | 0.0010                 | \$420.00             | \$6.000      |
| 06/26/14                                      | Jan16 Options           | Both  | 52  | 0.0064                 | \$3,328.00           | \$6.500      |
| 07/29/14                                      | Feb16 Options           | Both  | 41  | 0.0141                 | \$5,781.00           | \$6.250      |
| 08/27/14                                      | Mar16 Options           | Both  | 33  | 0.0175                 | \$5,775.00           | \$6.500      |
| 04/28/15                                      | Nov16 Options           | Both  | 18  | 0.0475                 | \$8,550.00           | \$4.800      |
| 05/27/15                                      | Dec16 Options           | Both  | 31  | 0.0525                 | \$16,275.00          | \$5.250      |
| 06/26/15                                      | Jan17 Options           | Both  | 45  | 0.0636                 | \$28,620.00          | \$6.000      |
| 07/29/15                                      | Feb17 Options           | Both  | 46  | 0.0701                 | \$32,246.00          | \$6.250      |
| 07/31/15                                      | Total Long Option Value |       |     |                        | \$101,049.00         |              |

| MARGIN CASH BALANCE |                                                   |  |  | Subtotal      | Total         |
|---------------------|---------------------------------------------------|--|--|---------------|---------------|
| 07/01/15            | Beginning Balance-carried forward from last month |  |  |               | \$72,757.46   |
|                     | Interest Credit                                   |  |  | \$0.00        |               |
|                     | Net Deposit to Margin Account                     |  |  | \$0.00        |               |
|                     | Option Premiums of new activity                   |  |  | (\$45,540.00) |               |
|                     | Monthly Transaction Costs                         |  |  | (\$338.56)    |               |
|                     | Total Monthly Cash Adjustment                     |  |  |               | (\$45,878.56) |
| 07/31/15            | Ending Balance (ACB)                              |  |  |               | \$26,878.90   |

**NORTHERN UTILITIES, INC.**  
**DETERMINATION OF INVENTORY FINANCING FROM MONEY POOL**  
**July 2015**

|              | <b>Total Inventory</b> | <b>Average bal<br/>beg + end / 2</b> | <b>Internally<br/>Financed</b> | <b>Money Pool<br/>Interest<br/>Rate</b> | <b>Interest to<br/>Defer</b> | <b>NH</b>  | <b>ME</b>   |
|--------------|------------------------|--------------------------------------|--------------------------------|-----------------------------------------|------------------------------|------------|-------------|
| January 2014 | \$6,995,461.07         | \$8,834,201.13                       | \$8,834,201.13                 | 1.56%                                   | \$11,484.46                  | \$5,424.11 | \$6,060.35  |
| February     | \$3,600,670.19         | \$5,298,065.63                       | \$5,298,065.63                 | 1.55%                                   | \$6,843.33                   | \$3,232.11 | \$3,611.23  |
| March        | \$1,384,721.84         | \$2,492,696.01                       | \$2,492,696.01                 | 1.55%                                   | \$3,219.73                   | \$1,520.68 | \$1,699.05  |
| April        | \$3,736,125.20         | \$2,560,423.52                       | \$2,560,423.52                 | 1.55%                                   | \$3,307.21                   | \$1,562.00 | \$1,745.22  |
| May          | \$6,048,965.75         | \$4,892,545.48                       | \$4,892,545.48                 | 1.55%                                   | \$6,319.54                   | \$2,984.72 | \$3,334.82  |
| June         | \$8,281,024.03         | \$7,164,994.89                       | \$7,164,994.89                 | 1.55%                                   | \$9,254.79                   | \$4,371.03 | \$4,883.75  |
| July         | \$10,495,523.84        | \$9,388,273.93                       | \$9,388,273.93                 | 1.55%                                   | \$12,126.52                  | \$5,727.36 | \$6,399.16  |
| August       | \$12,336,256.67        | \$11,415,890.25                      | \$11,415,890.25                | 1.55%                                   | \$14,745.52                  | \$6,964.31 | \$7,781.21  |
| September    | \$14,258,183.80        | \$13,297,220.23                      | \$13,297,220.23                | 1.55%                                   | \$17,175.58                  | \$8,112.02 | \$9,063.55  |
| October      | \$16,209,334.85        | \$15,233,759.32                      | \$15,233,759.32                | 1.55%                                   | \$19,676.94                  | \$9,293.42 | \$10,383.52 |
| November     | \$16,001,676.03        | \$16,105,505.44                      | \$16,105,505.44                | 1.54%                                   | \$20,668.73                  | \$9,852.78 | \$10,815.95 |
| December     | \$15,009,665.55        | \$15,505,670.79                      | \$15,505,670.79                | 1.56%                                   | \$20,157.37                  | \$9,609.02 | \$10,548.35 |
| January 2015 | \$10,398,644.45        | \$12,704,155.00                      | \$12,704,155.00                | 1.56%                                   | \$16,515.40                  | \$7,872.89 | \$8,642.51  |
| February     | \$5,906,333.53         | \$8,152,488.99                       | \$8,152,488.99                 | 1.57%                                   | \$10,666.17                  | \$5,084.56 | \$5,581.61  |
| March        | \$3,816,219.24         | \$4,861,276.38                       | \$4,861,276.38                 | 1.57%                                   | \$6,360.17                   | \$3,031.89 | \$3,328.28  |
| April        | \$4,853,845.91         | \$4,335,032.58                       | \$4,335,032.58                 | 1.58%                                   | \$5,707.79                   | \$2,720.90 | \$2,986.89  |
| May          | \$5,845,033.55         | \$5,349,439.73                       | \$5,349,439.73                 | 1.58%                                   | \$7,043.43                   | \$3,357.60 | \$3,685.83  |
| June         | \$6,981,986.40         | \$6,413,509.97                       | \$6,413,509.97                 | 1.58%                                   | \$8,444.45                   | \$4,025.47 | \$4,418.98  |
| July         | \$8,083,382.82         | \$7,532,684.61                       | \$7,532,684.61                 | 1.58%                                   | \$9,918.03                   | \$4,727.93 | \$5,190.11  |

**Inventory**

**ACCT #**

**MMBTU**

**AMOUNT**

|            |                                          |           |                |
|------------|------------------------------------------|-----------|----------------|
|            | LNG                                      |           |                |
| 515152     | Inventory - Liquefied Natural Gas        |           |                |
|            | NATURAL GAS                              | 9,923     | \$106,142.86   |
| 515114&115 | Natural Gas Underground - SS-1 and FSS-1 |           |                |
| 515116     | Natural Gas Underground - SSNE           | 138,819   | \$242,356.72   |
| 515113     | Natural Gas Underground - MCN            | 2,288,915 | \$7,734,883.25 |
| 516525     | Washington 10 prepaid                    | -         |                |

**Total Inventory**

**\$8,083,382.82**